

## Hyderabad Software Enterprises Association

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To
The Secretary
Telangana State Electricity Regulatory Commission (TSERC)



Sub: Regarding Green Power tariff & Captive Green Power Generation - Meeting net zero commitments of the Industry.

Dear Sir,

Greetings from Hyderabad Software Enterprises Association (HYSEA) - a unique regional IT / ITES industry association that is 30+ years old with 300+ registered members, representing more than 90% of Hyderabad's IT industry both in terms of revenue and employee headcount.

We represent an industry that directly employs nearly 7.8 lakh people in the state, and our exports stood at Rs 1,83,569 Cr in FY 21-22 growing 220% since 2013-14. Unstinted support from the State Government and its pioneering sectoral policies have played a key role in this achievement.

Indian IT Industry is once again at the cusp of growth, as more than 2 million jobs are expected to be created in the next 3 years. But future growth will depend strongly on Indian companies raising their sustainability quotient. IT/ITES companies predominately serve clients globally; as a result, there is an increase in "net-zero" commitments for our member companies. Many global majors in Hyderabad are now mandatorily forced to consume green energy as part of corporate commitments. Sustainability initiatives for corporates are no longer under the "good-to-have" category. Now they are under the "must-have" category driven by customers, employees, investors, and regulators. HYSEA is also actively promoting higher renewable energy usage in the IT industry.

In this background, there is a growing demand from our member companies for a rapid transition to 100% renewable energy. On behalf of the IT/ITES Industry, I would like to represent the Government of Telangana to continue its support to the Industry in enabling us to stay competitive in the global arena.

Requesting the Government of Telangana, TSSPDCL & TSERC to consider the following:

- Reducing the existing green tariff of Rs. 0.66/kWh over and above the retail supply tariffs
  of the HT C&I consumers to 0.44 paise per unit. This will encourage wider adoption by
  companies.
- Make available the option to opt for the green tariff online
- Allow IT/ITES companies with large campuses to produce their own Captive Green Power without any cap.

We are sure these steps will help us meet India's commitments to promote renewable energy and the Industry grow to its potential and continue to add to the state's GDP.

Look forward to your support.

Thanks and Regards,

Manisha Saboo

President, HYSEA (Hyderabad Software Enterprises Association)

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for